

ISI Insider



Happy Holidays, Everyone!

Our Staff Holiday Party starts in four hours, so we'll keep this final Insider of the year short and sweet.

Most important — and speaking on behalf of the entire ISI Team — we hope our clients, vendors and long-time friends of the company know how much we appreciate your support and loyalty for ISI. Thank you, all. We look forward to many more occasions to work with and for you in creating and maintaining wonderful workplaces all across Chicagoland. We wish you all the best of the holiday season and a healthy and prosperous new year.

Thanks to Rich Moore and Kelli Conway for coordinating ISI's participation in the Holiday for Hope event last Saturday at Broadway Armory. Tom Tuohy and his Dreams for Kids team do such a great job with Holiday for Hope and their other programs. Through DFK, Tom's vision of hope and opportunity for young people has reached over 55,000 at-risk kids, helping to put them on a path Tom himself walked. You can read his story at dreamsforkids.org.

Volunteer work at Holiday for Hope is a very positive, day-long experience. My personal thanks to all our ISI volunteers: Scott Cahill, Thomas and Karyn Clark, Kelli Conway, Luis, Maria and Luis Jr. Davila, David Gonzalez, Xavier and Joshua Jimenez, Brian Marks, George, Laura and Adrian Melendez, Rich Moore, Eric Sprengel and Dawn Carbajal, Kait Sprengel, Mike Sprengel, Gary, Lisa and Cassidy Wyman, Jessica (Wyman) and Tom Emerson, and Melissa Wyman and Luke McGaw. Four of these folks had to bow out due to work commitments but we'll give them a rain check!

Please remember ISI will be closed for the holidays Monday, December 25, and Monday, January 1.

And again, Happy Holidays, Everyone!



2018 HOLIDAY SCHEDULE

ISI will be closed in 2018 for holiday observance on the following days.

New Year's Day	Mon, Jan 1
Memorial Day	Mon, May 28
Independence Day.....	Wed, Jul 4
Labor Day.....	Mon, Sep 3
Thanksgiving.....	Thu, Nov 22
Christmas Eve.....	Mon, Dec 24
Christmas.....	Tue, Dec 25
New Year's Eve	Mon, Dec 31
New Year's Day.....	Tue, Jan 1, 2019

CAREER MILESTONES

We wish to recognize the accomplishments of the ISI staff members with employment anniversaries in October – November 2017.

Years of Service

OCTOBER

Karen Power.....	21
Bob Sexton	9
Eric Buchignani.....	6
Kevin Burgard	6
Mike Delio	6
Jack Halter.....	6
Jamie Reyes.....	6
Thomas Riley	3
Adam Juarez	1

NOVEMBER

Ron Abernathy	23
Matt Gaffney	23
Oscar Ortiz	23
Tom Robbins	23
Jim Sgrignoli	23
Rich Sgrignoli	23
Paul Gaddis	21
Frank Merenda	19
Rob Manley	13
Javier Saucedo	13
Adam Post	10
Ruben Solis	5
Gabby Broccolino	3
Raul Rivera	3
Dan Sherman	3
Sylvester Manzanares	1



1310 Hamilton Parkway, Itasca IL 60143
 Phone 630-250-7061 | Fax 630-250-3571
ISI-Companies.com

Proven Progressive Professional

KUDOS

Thank you to everyone at ISI for your professionalism and consistent efforts to make each project a success. We appreciate that our clients have taken the time to recognize the hard work of those mentioned below.

From: Project Design Consultant, Dealer
Installers: Ted Vandersnick (foreman), Javier Angulo, Tom Antonik, Kevin Burgard, Scott Cahill, Bob Cullen, Travis DeRossett, Dan Faucher, Ro Fierro, Mike Grzych, Jack Halter, Tom Hum, Modelle Jonkins, Nick Klem, Greg Kuczer, Jim Mack, Scott Mayer, George Melendez, Jim Oesterle, Ed Pulido, Jorge Quinonez, Erik Robbins, Craig Wagner
PC: Meghan Winkler
PM: Al Herrmann

"My client is so freaking happy with Ted and the whole team! Rock on!"

From: Account Manager, Dealer
Foreman: Ted Vandersnick

"Wanted you to see the nice note about ISI on site today. Kudos and thanks again for everything."

From dealer's client President: "Your installers are true craftsmen. The work is perfect (almost done), and they are polite, friendly, true professionals."

From: Project Manager, Interior Design Firm
Foreman: Mike Burke

"I know we've told you before, but always good to hear a customer loves you!"

Comment from a supervisor at healthcare client: "Mike is awesome! He does a great job and has totally gone above and beyond on this project."

From: Business Development Manager, Dealer
Installers: Al Ziarko (foreman), Frank Pileggi, Mike Sprenzel, Paul Thoreson
PC: Mitzy Aviles
Sales: Tom Robbins

"We hear about what went wrong on the job, so when I get an email like this, I'm compelled to send it along. Clearly, the ISI crew (led by Al Ziarko) did an awesome job! THANK YOU to the entire ISI team for another job well done!"

Client comment: "The installers were really wonderful! What a great team – hard-working, organized, helpful, respectful of our space, etc. The team was amazing! Thanks."

From: Department Director, Healthcare Client
Installers: Frank Merenda (foreman), Juan Cruz, Juan Gallegos, Willie Gildart, Rob Manley

"Not only was the work performed well and in an always professional manner, the gentlemen were conscientious and kind. We are grateful."

From: Facilities Coordinator, Corporate Client
Installers: Kevin Burgard (foreman), Ron Abernathy, Tom Antonik, Fernando Colunga

"I [want to tell you] how happy I have been with the service received from your team members. I recently started helping with the office furniture moves and maintenance. I had the joy of working with Kevin this morning and other ISI employees a few weeks ago. (I think one was Fernando)."

"Everyone I have met has been professional and has thought outside the box to ensure that we were satisfied with our service. Our company strives to provide excellent customer service and I have experienced the like from your team members. Thank you!"

From: Account Manager, Dealer
Installers: Gary Gocal (foreman), Ron Abernathy, Jose Alvarez, Tim Cziscki, Mike Grzych

"Our client wanted to pass on their thanks for a job well done."

Client comment from Regional Operations Manager: "Gary and the installers were very good, from breaking down the old space to building in the new one."

From: Account Project Manager, Dealer
Installers: Fred Howard (foreman), Angel Vizcarra (foreman), Eric Buchignani, Juan Cruz, Juan Escamilla, Nick Klem, Brian Lunt, Kevin Palka, Dan Rogers, Dave Selep, Mike Sprenzel, Derek Strom
 "Thank you, all! You're so great!"

From: Region Coordinator, Consulting Firm
Installers: Kurt Logan (foreman), Tom Clark, Chad Miller

"I want to make sure you know that your team today was excellent. They knocked out the tasks efficiently and effectively. And they were quite pleasant as I worked alongside them throughout the day. They represented your company very well."

From: Project Coordinator, Dealer
About: ISI Team

"I have been fortunate to work with some of the best installers on my projects. I know that sometimes it gets a little rough for all of us but we do what we can to make our clients happy. I wanted to thank your team for always giving me the support I need. You all have been amazingly great and I just want you all to know I appreciate you!"

From: Services Manager, Dealer
Foreman: Jaime Oesterle

"I just received this email from our client and I wanted to pass it on to you all. Please let Jaime know how much she is appreciated by this account. They ask for her all the time and have even postponed a service call if she is not available. She has made my job a little easier every time she is on a service call for me."

Comment from client Facilities Director: "Jaime was here and has finished all the repairs and once again did a fantastic job. Only one chair needs an extra part. She's a wonderful worker! Thank you."

From: Project Manager, Dealer
Installers: Jim Sgrignoli (foreman), Talarisha Brunson, Paul Gaddis, Gary Gocal, Derek Lorens, John Palka, Jorge Quinonez, Kevin Wyman, Matt Wyman
 "Great job, Jim and crew! We did a walk-through yesterday with the client and they are thrilled!"

From: Project Manager, Dealer
Installers: John Biskup (foreman), Jose Alvarez, Mike Hermanson, Dave Kiley, Nick Klem

"The client was very happy with the ISI install. Kudos to John Biskup and his guys!"

From: Account Executive, Dealer
PM: Eric Sprenzel

"Eric is fantastic to work with. He has been such a help and always willing to provide solutions."

From: Project Manager, Dealer
Installers: Andy McCarthy (foreman), Xavier Jimenez, Matt Schmeski, Jake Triezenberg

"These guys are good! I gotta tell you, the end user is a big ISI fan. She has nothing but good things to say. Thanks and keep up the good work."

From: President, Millwork Fabricator
PM: Dan Sherman
Installers: Collin Armistead, Dave Baumann, Talarisha Brunson, Juan Cruz, Mike Delio, Tait Erikson, Dan Faucher, Dave Fiore, Dave Gonzalez, Jeff Jacobsen, Modelle Jonkins, Allen Kuzas, Terence Kohout, Dave Krauz, Brian Lunt, Steve Markasovic,

Marty Minogue, Ray Monahan, Dave Oudin, Kevin Palka, Frank Pileggi, Thomas Riley, Erik Robbins, Jeff Robbins, Pedro Romero, Gary Skala, Joe Skubak, Rich Stachura, Scott Sutter, Craig Swiecki

"We really appreciate the work you have done for us on the last few projects. You have been installing our product for many years and making it look good for the final customer, which makes us look good and allows us to build our reputation. Again, thank you for all of your hard work!"

From: President, Dealer
Installers: Gary Gocal (foreman), Dave Banialis, Bill Dunn, Leonel Figueroa, Modelle Jonkins, Nick Klem, Rob Luckett, Derek Strom, Ted Vandersnick

"Thanks to you and all the guys who worked on the project for the great job they did. Gary is finishing up today. The PM did a bang-up job and the customer told me that everyone on your team has been so very nice. (See note below.) Our contact at HQ also would like to convey her thanks to you and company. It is great and a definite credit to you to have put together such a fine group."

From customer Site Manager: "Thank you to everyone who has worked on this project! All of the vendor crews have done an absolutely excellent job. I am very grateful for the support provided."

From: Associate Vice President, Educational Facility
Installers: Tony Panici (foreman), Brian Lunt

"I am greatly enjoying our new office space as a result of your team. My "chief of staff" sent this to me today after I shared with him you are my new neighbor. Thought you would enjoy seeing this."

From Senior Director, Operations and Human Resources: "As I mentioned this morning, the ISI office furniture installers that we've worked with have been excellent, both in terms of workmanship and attentiveness to the customer's needs."

Especially Tony, the foreman. He is a 100% customer-centered individual. His positive, high-energy approach motivates his team to do their best work at all times. It's been a real pleasure to partner with this team."

From: Senior Account Manager, Dealer
Installers: Jim Sgrignoli (foreman), Collin Armistead, John Duncan, Craig Wagner, Mark Wakitsch

"Your team was awesome! They finished early and everything looked really great. I definitely hope we get the opportunity to work together again!"

December Stumper

This Christmas soul classic was written by a Chicagoan, performed by Chicagoans and recorded in Chicago. What is the song title?

\$25 gift card to the first person submitting the correct answer by Jan 12. Email kellie@isi-install.com, Subject: December Stumper.

Last Stumper Winners: Due to the contestants' tenacious research and ability to read the Stumper Master's mind, we announce an unprecedented award of two winners: to David Eppinger (Meadows Office) for submitting "Soldier Field" and to Rebecca Paulsen (Migrations) for submitting "Allerton Hotel."